269 million students. Still signing a sheet of paper.

A-Kiosk replaces the paper attendance register with a fingerprint kiosk that works offline. One identity, recognised at every kiosk on campus. One record, and a real number the moment the finger leaves the sensor. **Built and validated.** Lead City, the founder's university, is the first pilot, from month 3.

THE VISION

Not just an attendance app. *The app university runs on.*

Attendance is the glue: the one thing every student must do, every day, and the school chooses the app, not the student. The whole student body arrives at near-zero acquisition cost. On top: **Holiday Courses** (month 18), **Campus Market** (year two), AI-assisted studying, and campus meets work (year five).

Read the founder's story →
a three-minute read

Read the full deck →
15 pages, in the browser

$536K	1.4m	$13.37m	Day 30
the pre-seed raise	students on the system by year five	revenue in year five; $27.61m across the plan	a kiosk is paid back, build cost split 50/50 (day 98 if placed free)

THE PROBLEM

She is #252. And #4. And #98.

Ten sheets go round a 500-seat hall, and each numbers her differently: up to 100 sheet-searches for one student, 50,000 for the hall. **Paper is why none of this can be fixed.**

- **Anyone can sign, or sit the exam, for anyone.** Nothing checks who is really there.
- **The warning comes too late.** A student sliding toward failure is invisible until it is over.
- **The record cannot be produced.** Accreditation asks; the paper is gone by next term.
- **It costs money.** Schools already spend ₦2,720 ($2.01) per student a year on paper.

THE SOLUTION

One box. It goes where the class goes.

No server room, no installer. Wi-Fi or its own SIM; ten days on a charge.

- **Enrol.** Type the student ID at any kiosk; every kiosk knows them within the hour.
- **Tap.** A finger, matched on the device in under a second. Late arrivals are marked Late, not Absent.
- **Everything derives.** Percentages, at-risk lists and the exam-board sheet compute themselves from the taps.
- **Online classes too.** An online class attendance register.
- **Working today:** 122 endpoints, 39 tables, 143 firmware revisions, 40 test suites.

MORE THAN A REGISTER

Two new businesses, on users we already have. *Both bill from year two.*

THE CORE · FROM THE PILOT

Attendance

~~₦3,000~~ ($2.22) per student a year, rising to ~~₦6,000~~ ($4.44)

On the invoice the school already issues. The daily habit everything else is built on.

LAUNCHES FIRST · MONTH 18

Holiday Courses

₦15,000 ($11.11) a course · 12% of students

Courses in the student's own discipline, recommended from their department and level, sold in the app during the vacation. The aim: **more employable graduates.** Year five: 168,000 courses, $1.87m.

THEN · YEAR TWO

Campus Market

~~₦25,000~~ ($18.52) a listing per semester

Student businesses (food, fashion, hair, tutoring, design, phone repair) listed where every student looks. It grows **student entrepreneurship**: a first business with real customers. Year five: 35,000 listings, $1.30m.

Why this follows from attendance: a marketplace's two biggest costs are finding the people and trusting them. Attendance already gives us both: every student, a verified identity, and a daily reason to open the app.

COMPETITION

They sell a door lock. *We sell the register.*

WHAT A UNIVERSITY ACTUALLY HAS TO DO	WITH A FINGERPRINT TERMINAL	WITH A-KIOSK
Enrol a student	1,440,000 separate enrolments: the student enrols again at every machine.	12,000: each one once. Every kiosk knows them within the hour.
Keep working when power or network goes	The terminal stops.	Ten days on a charge; taps queue and drain when the network returns.

Hard to copy, harder to replace: a three-sided lock-in. The school (every fingerprint and semester's record), the students (their businesses, courses and verified record) and employers (internships, first jobs). A rival starts from zero.

THE MARKET

Attendance and Nigeria are where we start. *Neither is the size of the prize.*

EVERY SECTOR, NOBODY COUNTED TWICE	TAM · THE WORLD	SAM · AFRICA, WHERE WE OPERATE
Students on the full platform (921m: 269m at university, 652m at secondary school)	$9.21bn	$960.00m
Workplace licences & contracts (1.91bn workers)	$25.47bn	$1.47bn
Machines sold	$808.00m	$49.40m
Holiday Courses · one ₦15,000 ($11.11) course per tertiary student	$2.99bn	$166.67m
Campus Market · ₦25,000 ($18.52) per tertiary student	$4.98bn	$277.78m
A year, all sectors	**$43.46bn**	**$2.92bn**

SOM: **$13.37m a year** by year five in this plan, 0.46% of the SAM.

HOW THE MONEY WORKS

One small fee. They are already paying it.

One compulsory fee a year, **₦3,000 ($2.22)** per student at entry, billed on the invoice the school already issues. No new payment rail. Paper already costs **₦2,720 ($2.01)** per student a year.

We do not sell machines. The kiosk is how a school joins. Two deals: **placed free** (paid back by day 98), or the school **splits the build cost 50/50** (paid back by day 30).

Workplaces, from year 3.5: a yearly **site licence** (factories) or **verification contract** (states).

THE ASK

$536,000. The pre-seed round.



Team & salaries	$140K	26.12%
Hardware & manufacturing	$120K	22.39%
Marketing & sales	$80K	14.93%
Offices & running costs	$70K	13.06%
Product & engineering	$60K	11.19%
Legal, patent & compliance	$45K	8.40%
Contingency	$21K	3.92%

The first year after the pilot returns **82.92%** of the raise on its own, 89.14% counting the pilot term.

WHAT IT EARNS

PLAN	PILOT TERM	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Students	15,000	200,000	300,000	700,000	1,000,000	1,400,000
Student fees	$33.33K	$444.44K	$1.00m	$3.11m	$4.44m	$6.22m
Holiday Courses	—	—	$400K	$933.33K	$1.33m	$1.87m
Campus Market	—	—	$277.78K	$648.15K	$925.93K	$1.30m
Workplace licences & contracts, machines	—	—	—	—	$693.33K	$3.98m
Revenue	**$33.33K**	**$444.44K**	**$1.68m**	**$4.69m**	**$7.40m**	**$13.37m**
Cumulative	**$33.33K**	**$477.78K**	**$2.16m**	**$6.85m**	**$14.25m**	**$27.61m**
EBITDA	−$36K	$130K	$1.04m	$3.06m	$4.66m	$8.72m

Fee ₦3,000 / ₦4,500 / ₦6,000 ($2.22 / $3.33 / $4.44). Cash never falls below **$491K**. **Conservative case:** at half the signing, with the same cost base, it is still profitable from year two, year-five revenue is $6.68m, and cash never falls below $397.52K.

MONTH 3 — Lead City pilot

YEAR 1 — 200,000 students

MONTH 18 — Holiday Courses launch

YEAR 2 — Campus Market + AI study tools

YEAR 3.5 — Payrolls: states & factories

YEAR 5 — Campus meets work

THE FOUNDER



The person selling it is the person who built it.

Adeyemi Abdul Basit Adetunji, 21, founder, CEO and CTO. First Class, Electrical and Electronics Engineering; building electronics since age 12; built all 143 firmware revisions.

"Paper registers cost me an A, and made me write a 2.5-hour exam in 1.5. So I built the fix."

Read the founder's story →

WHY NOW

- **2.64× more university students** than in 2000. The halls outgrew the paper. UNESCO, 2023
- **76% of lecturers** see fewer students in class. Times Higher Education
- **86% of people** live under mobile data; our kiosk brings its own SIM. ITU, 2024
- **81% of smartphones** have biometrics on. Cisco Duo, 2022

Founder's story — a three-minute read

The full deck — fifteen pages

Product demonstration — the kiosk, start to finish

Financial model — every number, and why

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Dig deeper → — Everything else lives at a-kiosk.site